Management Sessions & Panel Discussion



Patrice Conxicoeur Managing Director, Global Head of Ageas Asia Insurance Coverage, HSBC Global Asset Management (Hong Kong) Limited



Professor Ilona Filip Coremans Kickbusch Regional CRO & CFO.

Senior Vice President and Chief Insurance Director, Global Business Officer, Health Programme, Ping An Insurance Graduate Institute (Group) Company Geneva of China Ltd.



Yuan Siong Lee Rob Leonardi Head of Regional Markets Asia Pacific, Munich Health

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Alan Merten CEO & President Director. PT Asuransi Jiwa Manulife Indonesia



Dr. Hanns Martin Schindewolf Chairman & CEO. Daimler Insurance Services



Middle East, Zurich Financial Services



Christopher Wei Group CEO, Great Eastern Holdings Ltd., Singapore/Malaysia



Conference

Organizer www.insurancecom.asia www.uvision.ch



Dr. Andreas Wilhelm COO. Allianz SE Insurance Manage ment Asia Pacific



Clarence Wong Ka-Man Wong CRO, Sun Life Chief Economist Asia. Swiss Reinsurance Hong Kong Ltd. Company, Hong Kong and Risk Management Committee Chair, Actuarial Society of Hong Kong

Peter A. Smyth EVP & Managing MetLife Asia Pacific

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Asia Growth Dynamic -

The Insurance Market within the Global Re-Emergence of Asia

Competitive Landscapes: A Multiregion Scan

The Synergy vs Responsiveness Dilemma: Global vs Regional

vs Local Requirements

Product – Market Propositions

Delivering Differentiated Value

Wednesday, May 16, 2012: Prevenue Dinner Thursday, May 17, 2012: Executive Management

The Ritz-Carlton, International Commerce Centre Hong Kong, China

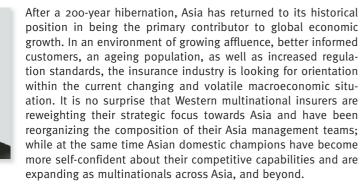
Asia Growth Dynamic – The Insurance Market within the Global Re-Emergence of Asia



Gordon Perchthold Lead Conference Moderation Senior Advisor. The RFP Company



Professor Dr. Peter Maas **Conference Moderation** Member of the Executive Board. Insurance Institute, University St. Gallen, Switzerland



Asia is a challenging region given its diverse but hugely attractive economic development, relatively low insurance penetration, and the rate and the drivers of growth which vary on a market-bymarket basis. Insurance companies are challenged to adjust and expand their distribution and product strategies amid shifting demographics and consumer patterns. As well as to develop strategies to shape and comply with the heightened pace of local and global regulatory and accounting developments.

Competition, concentration, industrialization, regulation standards, talent management, customer requirements and distribution mix are the key challenges insurers are confronted with in Asia. The InsuranceCom Asia 2012 is focusing on those issues: Asia Growth Dynamic - The Insurance Market within the Global Re-Emergence of Asia.

The closed community of the InsuranceCom is composed of individually selected senior executives of insurance companies with operations in Asia as well as of some European experts. They will present and discuss challenging theses. This exchange of experiences and opinions is indispensable in times of change. Come and participate in this exchange and be part of this exclusive community.

We thank our Partners for their trust and support of the Insurance-Com Asia Management Conference 2012.

This year's Prevenue Dinner will once again take place on the evening preceding the conference with a surprise keynote speaker. We are looking forward to meeting you at the Conference and the Prevenue Dinner.

InsuranceCom – The platform where decision-makers of the European & Asian Insurance Industry meet and exchange InsuranceCon experiences communication > commercial > community

Thursday, May 17, 2012

08.30	Registration & Networking
09.00	Welcome and Introduction
	Conference Chairman: Gordon Perchthold, Senior Advisor, The RFP Company
09.15	Trends and Outlook in the European Insurance Industry
	Professor Dr. Peter Maas, Member of the Executive Board, Insurance Institute, University St. Gallen, Switzerland
09.45	Asia and Latin America: Macroeconomic Trends and Outlook
	Clarence Wong, Chief Economist Asia, Swiss Reinsurance Company, Hong Kong
10.15	Market Strategies – Successful Growth Patterns
	Yuan Siong Lee, Senior Vice President and Chief Insurance Business Officer, Ping An Insurance (Group) Company of China Ltd.
10.45	Networking & Refreshments
11.15	Health as a Driving Force: What Does This Mean for Society, for Business and for People?
	Professor Ilona Kickbusch, Director, Global Health Programme, Graduate Institute Geneva
11.45	Socio-Economical Challenges in Asia Health, Life and Pension: Market Potentials
	Executive Panel & Plenary Discussion: Patrice Conxicoeur, Managing Director, Global Head of Insurance Coverage, HSBC Global Asset Management (Hong Kong) Limited Alan Merten, CEO & President Director, PT Asuransi Jiwa Manulife Indonesia Rob Leonardi, Head of Regional Markets Asia Pacific, Munich Health
12.15	Lunch & Networking
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The Ritz-Carlton



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Important Information

Dates of InsuranceCom

Prevenue Dinner, The Ritz-Carlton, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong May 16, 2012, 6.30 pm-10 pm

Management Conference, The Ritz-Carlton, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong May 17, 2012, 8.30 am-6 pm

Venue & Accommodation Booking

The Ritz-Carlton, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong Telephone: +852 2263 2263, fax: +852 2263 2260 www.ritzcarlton.com Special rate: Deluxe Room HKD 3,400 Booking keyword: InsuranceCom

Official Carrier

Special airfare would be offered by Star Alliance Carriers, for details and booking, please contact Star Alliance Travel Desk: E-mail: InsuranceComAsia@rthk.com.hk Telephone: +852 2731 2095 www.staralliance.com

InsuranceCom Personal Registration

By e-mail to office@uvision.ch or by telephone +41 44 260 10 60 Please register in good time. The number of places is limited.

Organizer & Information

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